

**Community Loan Fund of New Jersey, Inc. (CLFNJ)**

Trenton, New Jersey

*This community development financial institution finances viable, community-based projects in New Jersey's underserved communities. CLFNJ raises funds through the issuance of Promissory Notes and then lends these funds to organizations that produce affordable housing, child-care facilities (such as the one photographed here) and economic opportunities for low- and moderate-income people.*



**Community Reinvestment Fund, Inc. (CRF)**  
Minneapolis, Minnesota

*CRF is a leader in bringing capital to community-development lenders through the creation of a secondary market for loans such as to small-business owners like this one in Minneapolis. He was able to relocate his bakery to a vacant building and become a building owner. A neighborhood improvement group works with the Minneapolis Community Planning and Economic Development Agency, CRF and community banks to help small business owners and community developers transform decaying properties.*

**Adena Ventures, LP**

Athens, Ohio

*Adena is America's first New Markets Venture Capital Company created to provide equity capital and technical assistance to small businesses operating in central Appalachia. Its mission is to promote sustainable and shared economic development in the region while generating financial returns for its investors. Its limited partners (photographed at the right) include regional banks, local universities, public utilities and foundations.*



**Community Loan Fund of New Jersey, Inc.***Trenton, New Jersey***Program-Related Investment:  
Below-market Senior Loan**

The Community Loan Fund of New Jersey, a non-profit community development financial institution, makes loans for pre-development, construction, renovation or “gap” financing for child care centers and family-based child care providers in New Jersey. Over the next ten years, it expects to lend more than \$20 million to support 2,500 new child care openings. Already it has provided technical assistance and training to 112 centers serving 7,500 children through its “Building Stronger Centers” program. More than 80% of the centers assisted by the Community Loan Fund are located in low-income neighborhoods and serve children from low-income families. A number of centers are accredited by the National Association for the Education of Younger Children (NAEYC) or are seeking such accreditation. The F.B. Heron Foundation provides a \$500,000 eight-year loan at an average interest rate of 3% to support the Community Loan Fund’s loan program, as well as a general operating grant of \$75,000.

*For more information:*  
[www.njclf.com](http://www.njclf.com)

**Community Reinvestment Fund, Inc.***Minneapolis, Minnesota***Program-Related Investment:  
Below-market Subordinated Loan**

Over the past 15 years, the Community Reinvestment Fund has worked to increase the flow of capital to underserved communities by creating a robust secondary market for community development loans. It has purchased more than \$300 million in economic development and affordable housing loans from 96 public, tribal and nonprofit groups and packaged and pledged those loans as collateral for 16 separate private placements that are sold to institutional investors at market rates of return. The groups, in turn, commit to reinvest the proceeds for community development purposes. Cumulative loan losses to date are a remarkably low 0.19%. The F.B. Heron Foundation has provided a \$500,000 five-year loan and a \$1,500,000 short-term subordinated bridge loan to the Community Reinvestment Fund at interest rates of 4% and 3.5%, respectively, to facilitate the purchase, warehousing and credit enhancement of loans. The Foundation also has provided grant support of \$100,000 in 2003 to strengthen Community Reinvestment Fund’s reserves and thus its capacity to securitize assets.

*For more information:*  
[www.crfusa.com](http://www.crfusa.com)

**Adena Ventures, LP***Athens, Ohio***Program-Related Investment:  
Limited Partnership Interests**

Adena Ventures, one of six New Markets Venture Capital Companies licensed by the US Small Business Administration, is a community development venture capital fund targeting the central Appalachian region. The region encompasses 4.1 million people in the 105 counties of southern and eastern Ohio, West Virginia, northeastern Kentucky and western Maryland. It contains two urban empowerment zones/enterprise communities and eight rural empowerment zones/enterprise communities. Nearly one-half of the population is low- to moderate-income. Adena seeks to increase the supply of equity and near-equity capital in the region in order to attract and retain businesses and to increase employment opportunities for residents. To date it has invested in three West Virginia and one Ohio company and has provided technical assistance valued at \$1.5 million to 29 other companies. The F.B. Heron Foundation has purchased a \$350,000 limited partnership interest with a term of ten years in this \$34 million fund.

*For more information:*  
[www.adenaventures.com](http://www.adenaventures.com)